

LYTLE

phase 1 recovery-accelerated

PRODUCTS AT A GLANCE

FEATURES	BENEFITS
Controlled-Managed True Passive Motion	<ul style="list-style-type: none"> • Faster achievement of Phase 1 goals • Consistent therapy – not dependent on variability of the physical therapist • Cost effective • “True” range of motion (ROM) <ul style="list-style-type: none"> > knee and hip – “true zero” and “true flex” > shoulder – safe in scapular or frontal plane – avoid subacromial impingement • Programmable cards – synchronize or isolate int./ext. rotation
Thermal Compression Therapy	<ul style="list-style-type: none"> • Faster achievement of Phase 1 goals • Reduction of pain and swelling • Reduced narcotic consumption • Consistent therapy – pre-programmed thermal cycle and sequential compression • Prevents soft tissue damage and frostbite • 5 anatomically correct compression wraps
DVT Prevention Therapy	<ul style="list-style-type: none"> • Enhances blood flow • Sequential – distal to proximal • Improves lymphatic drainage • Pre-programmed alternating/cycling • Self monitors for efficacy • Safe and convenient • Stand alone or in conjunction with chemical prophylaxis
Proprietary Billing Process	<ul style="list-style-type: none"> • 81% of claims overturned after initial denial • Utilize insurance databases to ensure max benefit is achieved for the patient • Reduce out-of-pocket cost to patient



CLEANING, VALIDATING AND QUALITY ASSURANCE PROCESS



1: Equipment picked up



2: Thoroughly cleaned and sanitized



3: Validated for proper function



4: Any repairs or maintenance performed



5: Item bagged and tagged

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THE LYTLE DIFFERENCE

LYTLE MEDICAL TECHNOLOGIES UNDERSTANDS THAT ATTENTION TO SMALL DETAILS CAN MAKE A BIG DIFFERENCE IN A PATIENT'S POST-SURGICAL RECOVERY. **"THE LYTLE DIFFERENCE"**:

PROPRIETARY INSURANCE BILLING AND APPEAL PROCESS

- > Insurance verification and explanation to the patient
- > 81% of claims overturned after initial denial
- > Utilize insurance databases to ensure max benefit is achieved for the patient

DOCTOR SPECIFIC RECOVERY PROTOCOL

- > Individualized patient care plans and instructions

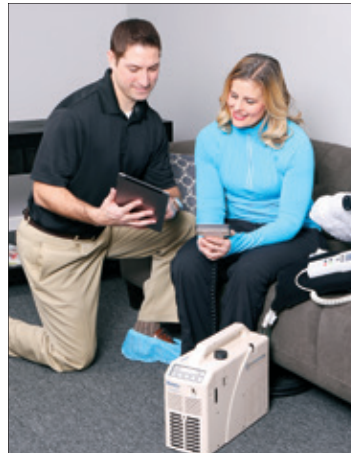
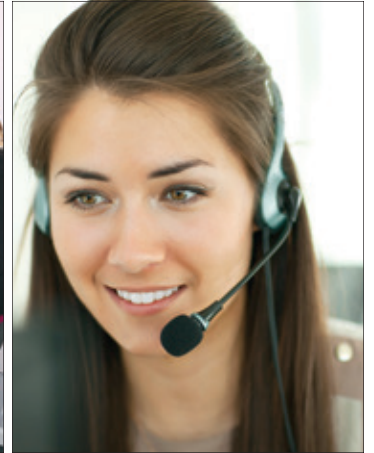
PATIENT COACHING

- > At home educational in-service
- > Post-op follow-up and progress call with patient

AVERAGE 98% OR BETTER PATIENT SATISFACTION

- > 24/7 on-call support
- > Free pre-surgery home delivery and service calls

SECURE ON-LINE BILL PAYMENT



PATIENT OUT-OF-POCKET EXPENSES



THE LYTLE PROCESS – 8 SIMPLE STEPS TOWARDS AN ACCELERATED RECOVERY



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PRE-SURGERY

1. Contact Lytle
 - Phone
 - Fax
 - Email

2. Lytle coordinates information
 - Surgery
 - Demos
 - Insurance

3. Lytle contacts insurance company to verify and minimize the patient's out-of-pocket expense

4. Lytle contacts patient to review
 - Equipment ordered
 - Co-insurance/deductible
 - Delivery process

5. Lytle delivers equipment to patient (pre-op)
 - Doctor specific protocol
 - Fit and educate

POST-SURGERY

6. Lytle confirms patient progress with post-surgery call

7. Lytle completes accurate CMN for physician and patient protection

8. Phase 1 recovery complete!
 - Equipment pick up
 - Satisfaction survey
 - Billing and appeal support

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